

Portco Speed Rounds

The 10-day closing: People



Why does your 10-day close process take 20 days?

Three main factors are usually to blame:

1

People

2

Process

3

Technology

Not all challenges originating with your people - a decentralized process, burnout, and resource management - are equal. What organizations do to prioritize and address these factors can make or break your close timeline.

Key buyer perspectives

Chief Financial Officer

How do you achieve a quality close while creating consistency, efficiently managing finance resources, and producing accurate, timely reporting?

Chief Accounting Officer/Controller

How can you deliver accuracy and completeness from your team without compromising on quality?

Vice President of Finance

How do you remain compliance-driven and cost-conscious? To close quickly with less burden placed on your team.

A top-down and bottom-up approach is needed for a successful 10-day close creating transparency across all three functions.

The Fund perspective

The quicker the closing process, the better the data will be. Visibility into this data offers greater insight across Portcos, thus arming better strategic decisions. As companies are moving in and out of the portfolio, a timely close creates immediate value, which can be augmented by a replicative process applied across a portfolio.

The Portco perspective

Many portfolio companies struggle with the financial close process. This may be because the process takes too long; too many people are involved causing duplicative efforts and creating confusion; the focus is placed on completing the close and not analyzing the data; and/or efforts are placed on completing a perfunctory process instead of proactively implementing an effective procedure. These delays can lead to repercussions with the fund or SEC, higher cost, ineffective resource management, and delayed reporting.

Takeaway

The 10-day closing is attainable, but only with a strong focus placed on people, process and technology. Optimizing the people component is the first step.

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