

# Creating long-term value for our stakeholders in the Baltics and beyond



## People value

800+ people 69 interns  
1 in 20+ applicants hired

82% of EY people say they enjoy an exceptional EY experience

197 badges awarded  
22,760 learning hours provided

EY amongst the top 10 most attractive employers in the world (Universum)

No 1 employer named by students amongst professional services firms in Estonia (Instar)

2/3 women promoted in the manager team  
159 promotees  
6 new partners  
15 women out of 33 partners

3 managers, who build the highest performing teams, annually recognized the Baltic People Leaders award winners

## Societal value

No 1 Sustainability leader for outstanding work helping companies achieve sustainability goals (Verdantix)

40 paid volunteering hours per person annually in a non-profit of own choice

ISO 14001 environmental management system certified in Lithuania

EY remains carbon negative and advances towards net zero in 2025

100k EUR value of community investment

800+ lives positively impacted via EY Ripples initiatives

100k EUR donation to the International Committee of the Red Cross to aid Ukraine war efforts

3500 pine seedlings planted in Latvia

## Client value

No 1 professional services\* firm in the Baltics by revenues

30 years on the Baltic market

99 ecosystem partners

8 out of 10 recurrent clients\*\*

Our new market offerings  
Workforce advisory and  
Climate change and sustainability services  
8.5 out of 10 likely to recommend EY to a colleague or a friend

## Financial value

Revenues combined, not consolidated and growth\*

For the financial year ended 30 June 2022

11 mEUR  
22%  
Estonia

22 mEUR  
13%  
Latvia

35 mEUR  
31%  
Lithuania

68 mEUR  
23%  
Baltics\*\*

\* With our high-performing, multidisciplinary teams through four integrated service lines – Assurance, Consulting, Strategy and Transactions, and Tax – and deep sector knowledge, we help our clients to capitalize on new opportunities and assess and manage risk to deliver responsible growth. Visit ey.com.  
\*\* vs. last year

\* vs. last year  
\*\* Total revenues without elimination of intra-firm transactions