

# GCC Conclave<sup>23</sup>

Inspire | Transform | Transcend

### **Event Summary**

21<sup>st</sup> September 2023 | Bengaluru



The Bengaluru edition of the **EY GCC Conclave**<sup>23</sup>, held on 21 September, brought together Global Capability Center (GCC) leaders to gain diverse perspectives on industry trends and leading practices. The theme for this event was **Inspire I Transform I Transcend**.

With **12** speakers and over **160** participants from more than **80** organizations, the event witnessed an interesting exchange of views on topics including business transformation, Al and Generative AI, the future of work, business risks, innovation, culture, and leadership, among others.







### Keynote address



Arindam Sen Partner, GCC Sector Lead -Technology, Media & Entertainment and Telecommunications, EY India

#### Key highlights



GCCs are focusing on ESG and establishing centers of excellence in data and analytics

Global Capability Centers (GCCs) are expanding their services beyond traditional areas and exploring new functions while focusing on innovation and establishing incubation engines. Interestingly, this year's GCC Pulse Survey, in which 87 GCC leaders participated, revealed a growing emphasis on ESG (Environmental, Social, and Governance) and sustainability initiatives. In 2021, only 17% of GCCs were actively supporting global sustainability and integrated reporting. Today, that percentage has increased to almost 47%, with GCCs actively working on ESG reporting and sustainability.

Data and analytics are yet another important function for GCCs, with many of them are establishing centers of excellence.

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Pratik Shah Partner and Leader Financial Services, FY India

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There is a huge potential for collaboration between GCCs and fintech startups

Additionally, most GCCs have adopted a hybrid work model, but cybersecurity remains a top concern, especially with the increase in remote work. GCCs are incorporating cybersecurity as a crucial component of their operations to protect enterprise networks and applications. The GCC Pulse Survey also highlights that attrition rates have stabilized at 5-15%, which is a significant improvement from the higher rates during the COVID-19 pandemic. Furthermore, diversity and inclusion have emerged as key aspects on GCCs' agenda.

Today, GCCs are looking at collaboration with fintech startups to enhance their capabilities. They can learn a lot from the fintech start-ups, especially in terms of problem-solving and innovative use cases.



# Data and analytics



## Incubation engines



Collaboration with fintech startups



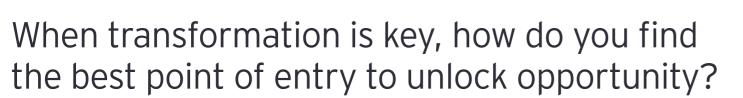


#### (Environmental, Social, and Governance)











Sumit Mitra CEO, **Tesco Business Solutions** 

#### Key highlights

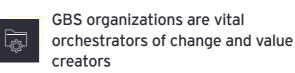


Organizations need to enhance their efficiency and integrate AI in strategic decision-making

Tesco Business Solutions plays a crucial role in supporting Tesco's operations and growth, and manages approximately 70 to 75% of Tesco's finance process, closely aligning with the company's group strategy and earning numerous accolades for its services.

Global Business Services (GBS) organizations face three major challenges. Firstly, they continually seek ways to enhance efficiency, a perpetual goal for CFOs. Secondly, attracting younger generations and gig workers requires enhancing their appeal as employers. Finally, the growing role of Artificial Intelligence (AI) in GBS necessitates its strategic integration.

To establish a world-class business services model, GBS organizations must secure a seat



at the table and evolve into influencers in business strategy while deeply understanding the business context. They need to effectively manage work volume, adopt a clear digital strategy, shift focus from data to business outcomes, build strong emotional connections with stakeholders, and emphasize on continuous improvement process.

GBS organizations are vital orchestrators of change and value creators, evolving from cost-focused models to contributors to revenue, margin, and cash generation. This transformation involves adapting to new workforce dynamics, effectively leveraging AI, and fostering a diverse and inclusive culture that aligns with the needs of the future customer base.





## Orchestrators of change

## Continuous improvement process



Artificial Intelligence (AI)



## What will you discover when you make innovation part of your DNA?



Arindam Banerrii GCC Senior Executive

#### Key highlights



A key factor driving change is the evolving regulatory framework in India

The global business context is no longer confined by location, as business results are the ultimate focus. One key factor driving change is the evolving regulatory framework in India. The idea of a second headquarters may become a reality for many organizations.

In terms of ESG (Environmental, Social, Governance) reporting, it has moved beyond mere reporting to providing real-time insights and personalized feedback to consumers. Banks are now engaged in helping consumers understand their carbon footprint and offering solutions to compensate for it. In the financial sector, technology is now re-shaping all market segments. Financial institutions are not just writing code but creating market niches and products, and they need leaders who can navigate this changing landscape.

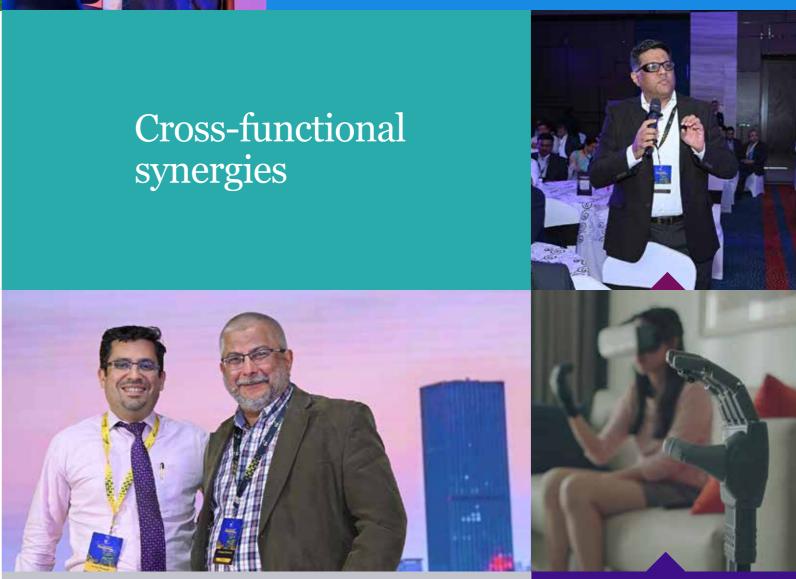


Technology is re-shaping all market segments

The role of India in global financial markets is evolving. Securities markets, for instance, are moving towards real-time settlement systems, and India is poised to play a significant role in this transformation. Innovation also extends to patent creation, which can be a strategic move for organizations. Companies are focusing on creating new processes and business lines while leveraging emerging technologies, with patents serving as valuable assets. Moreover, cross-functional synergies and positive business outcomes are driving employee satisfaction and performance.

However, there are challenges ahead, such as evolving control frameworks and increased risks associated with digitalization and generative AI.

## **Cross-functional** synergies





**Real-time insights** 



## Second headquarters











## Will data + AI = enhanced alpha?



Dr. Rohini Srivathsa Chief Technology Officer, Microsoft India and South Asia



Madhur Bhatia Director - Analytics, AB InBev



Pratik Verma Sr. Director -Analytics, Netradyne



Unnikrishnan AR Head Developer Programs, NVIDIA, South Asia

Key highlights



The emergence of AI has democratized technology, making it accessible to a broader audience



Companies are co-innovating to keep up with the technology's rapid evolution

A significant paradigm shift is happening in the field of AI, with a growing realization of the long-term effects of technology changes. The emergence of AI, such as ChatGPT, has democratized the technology, making it accessible and understandable to a broader audience. Organizations are re-evaluating their metrics for value, focusing on factors beyond just the size of teams.

Al adoption is making organizations rethink their data strategies and cultural nuances surrounding data sharing and a data-driven culture. Collaboration with technology companies is becoming essential as AI advances at an exponential pace. Companies are co-innovating to keep up with the technology's rapid evolution. They are identifying and prioritizing AI use cases based

on potential impact, feasibility, and desirability. This involves scouting for opportunities and shortlisting a select few for major investments.

Al, particularly large language models, has transformed industries in areas like content generation, marketing, and product innovation. Al is utilized for automating repetitive tasks, solving non-deterministic problems, extracting insights from both structured and unstructured data, and simplifying interactions with customers and consumers. Generative AI is especially valuable for generating simulated data, which is particularly useful in fields like data science where data collection can be challenging.

GCC leaders in India now need to consider how to build the capability and the capacity to become producers of Al and serve as centers of excellence for prospective companies.







## Centers of excellence





# Re-evaluation of office spaces

# How can you prepare now for the work of the future?



Amrita Madiah Talent Management, Development and D&I Leader, Adobe

#### Key highlights



Proficiency in digital technologies has emerged as a vital skill set for all employees

The prevailing acceptance of the hybrid work model and the imperative of preparing for the future of work is linked to the advent of the pandemic. Proficiency in digital technologies emerged as a vital skill set for all employees. For those organizations that successfully implemented remote work, critical elements such as compliance adherence, productivity optimization, and safeguarding customer data privacy contributed to their success. To prepare for the future of work, the permanence of the hybrid work model needs to be acknowledged. The concept of remote work is seen as a transformative trend and it can benefit both employees and organizations, leading to a re-evaluation of office spaces and the value they provide.



The concept of remote work should be seen as a transformative trend

In organizational design, there is an importance of agility and swiftness in decision-making processes. Conventional hierarchies need to be questioned, and flatter organizational structures may enhance agility and adaptability. In talent management, the focus should be on identifying and nurturing top talent. The evolving skill requirements in areas such as AI, big data, and leadership are underscored as critical considerations for organizations.

Organizations need to be encouraged to proactively embrace change and perceive crises as opportunities for growth. A growth mindset, coupled with a commitment to continuous learning, is essential for successfully navigating the evolving work landscape.



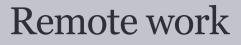
## Hybrid work

## Future of work











### Reinvention

### How do we plan for the now, the next and what lies beyond?

Stanley





Neeraj Lal **VP** Commercial Experience, UniOps and Site Head, UniOps Bangalore, Unilever



Manu Saale Managing Director and CEO, Mercedes-Benz Research and Development India



Chakra Mantena Chetan Garga Head of Technology Managing Director, Global Centers, Morgan Allstate India



Vijay Bhaskaran Partner, Business Consulting, EY India

# **Diversity and**





#### Key highlights



GCCs should align their goals with the global mission statement of the parent organization

GCCs need to evolve and transform themselves with a continuous cycle of growth, plateauing, and reinvention. They should adopt and adapt to the global mission statement of the parent organization and fully align with its goals. Organizations that adopt a global-centric approach, where teams are structured without location constraints, tend to be more advanced and offer greater value.

The focus should be on adding more value globally from India, rather than simply increasing the number of roles in India. The guiding light for GCCs should be the overall vision of the organization. Business



Organizations should focus on creating a strong diversity and inclusion strategy for future talent

integration should be a priority with an emphasis on solving complex business problems together to drive enterprise value.

GCCs should also focus on attracting and retaining future talent, particularly the Gen Z workforce, and create a strong diversity and inclusion strategy. India's abundance of talent presents a significant advantage, and GCCs have the opportunity to connect across functions and drive innovation. They are seen as playing a strategic role in driving revenue growth for the organization, given their expertise in digital transformation. GCCs have a responsibility to drive change, especially in the areas of revenue growth and adapting to new employment models.



## **Global-centric** approach

est GCC Innovation of

### **CONGRATULATIONS TO THE WINNERS!**



Best GCC Talent Strategy of the Year

**Carrier Technologies** India Limited

India

#### Celebrating excellence

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EY GCC AWARDS 2023

The EY GCC Awards recognize pioneering Global Capability Centres (GCCs) in India who are at the forefront of innovation and transformation, harnessing the power of talent and technology.

#### **Our incredible finalists**



Swiss Re Global Business Solutions India Private Limited Arcolab

Best GCC Talent Strategy of

Cummins Global Services and Analytics

Chubb Business Services India **Private Limited** 



Micron Technology India **Tesco Business Solutions** 





Providence



**RTX Enterprise** Services India

#### We thank our esteemed jury



#### Venkatesh Valluri

Founder and Chairman, Valluri Technology Accelerators and Valluri Change Foundation

#### Madhura DasGupta Sinha

Founder and CEO, Aspire For Her



#### **Ritu Kochhar**

India Head, Spencer Stuart

#### Ernst & Young LLP

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