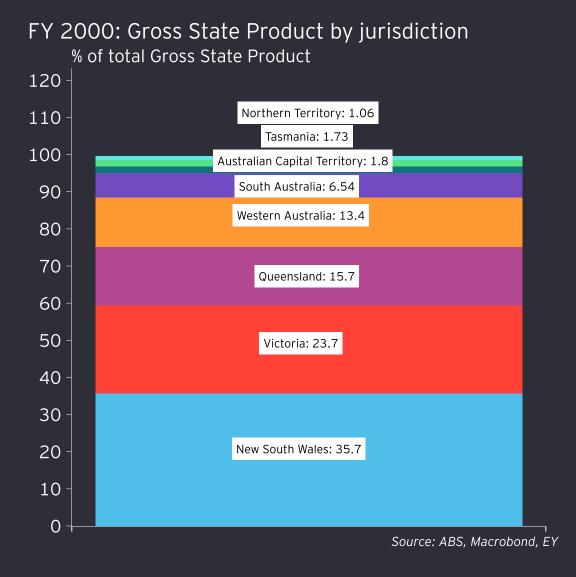


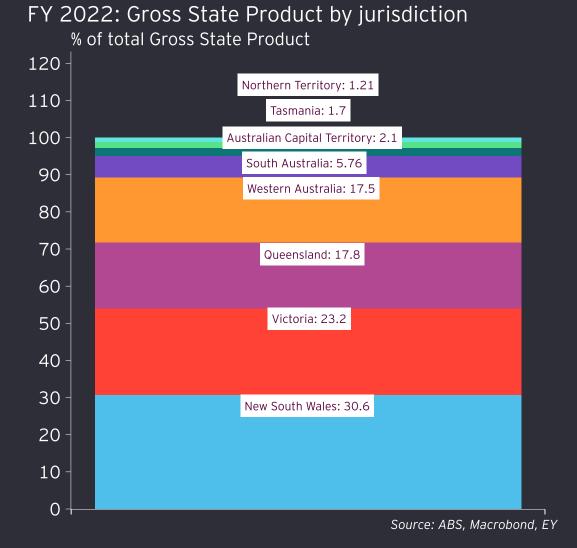
Contents

- 1 States and territories snapshot
- 2 New South Wales
- 3 Victoria
- 4 Queensland
- 5 Western Australia
- 6 South Australia
- 7 Australian Capital Territory
- 8 Tasmania
- 9 Northern Territory



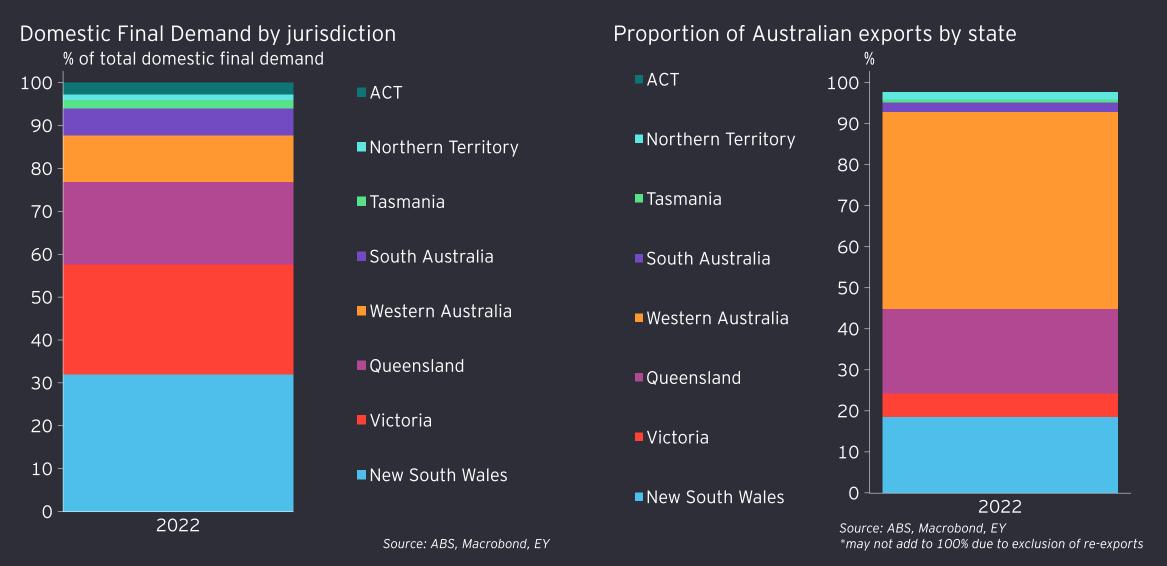
WA and Qld have grown their share of the economy over the past 20 years





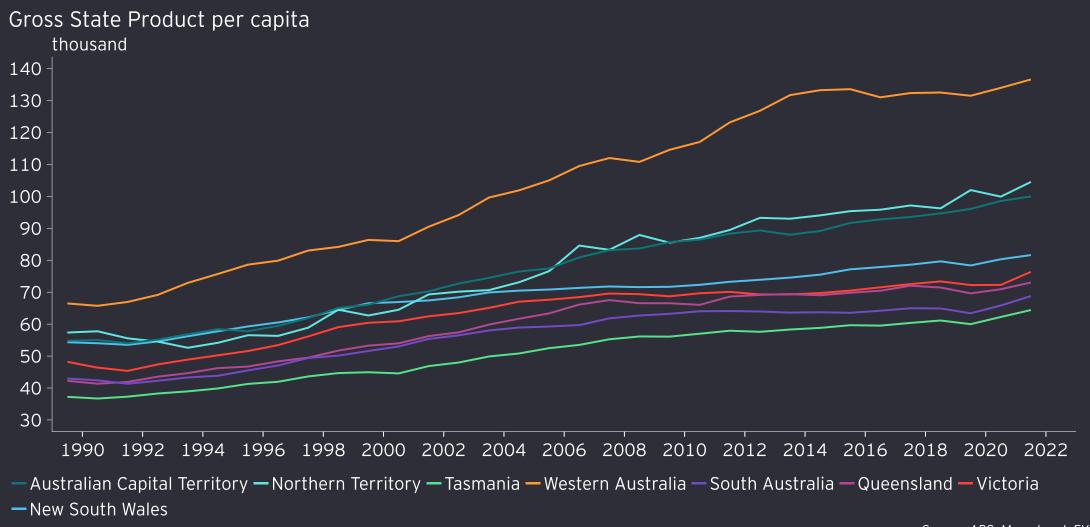


Western Australia exports make up 48% of all Australian exports



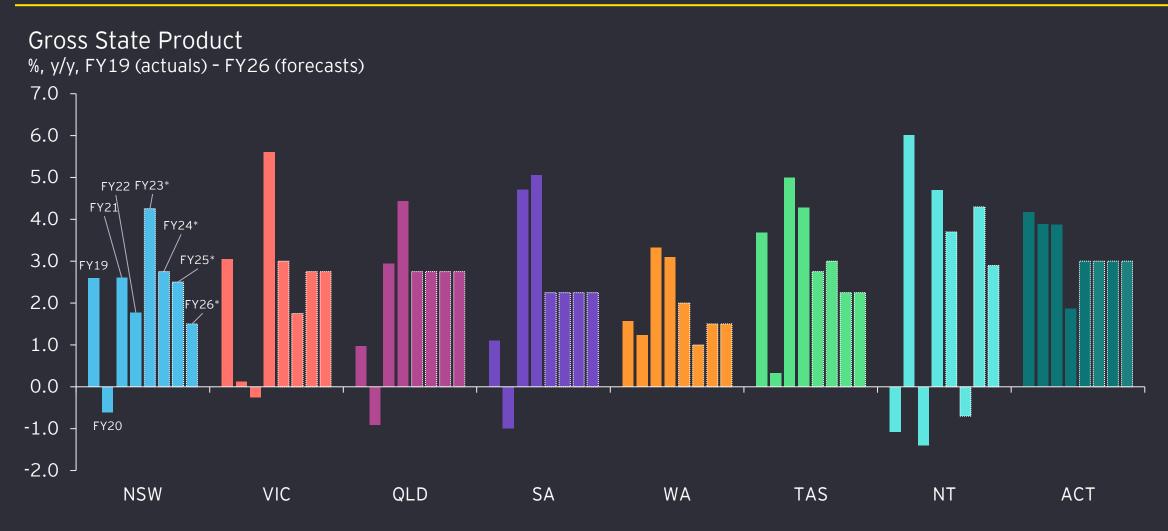


Western Australia and the Northern Territory have the highest GSP per capita





State governments expect some slowing in growth going forward

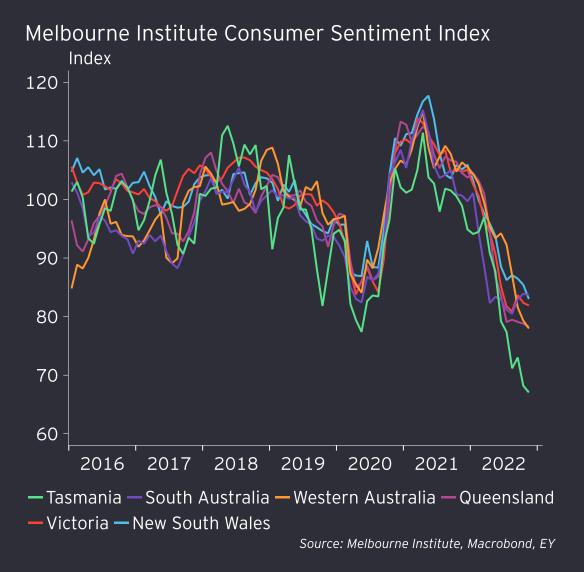


^{*} Forecasts from FY 2022-23 state and territory budgets with the exception of Victoria (pre-election budget update Nov 2022)

Source: ABS, State and territory budget papers, EY



Consumer sentiment is at record lows, but consumption remains resilient



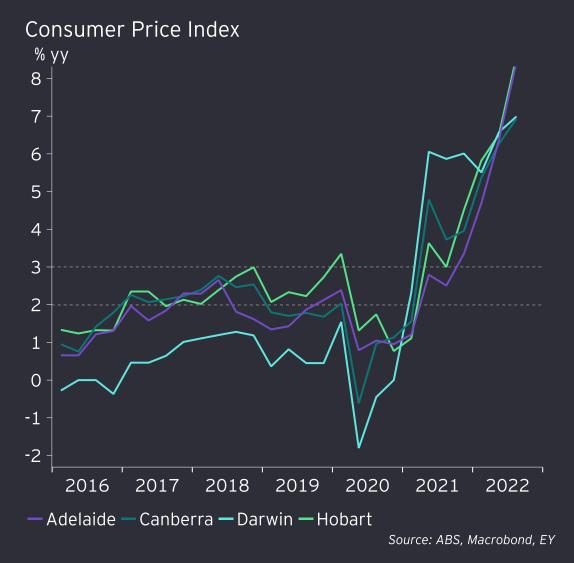
Retail Trade, Constant Prices y/y, % (bar); % change since pandemic (dot)





Inflation pressures are similar given the common sources of inflation

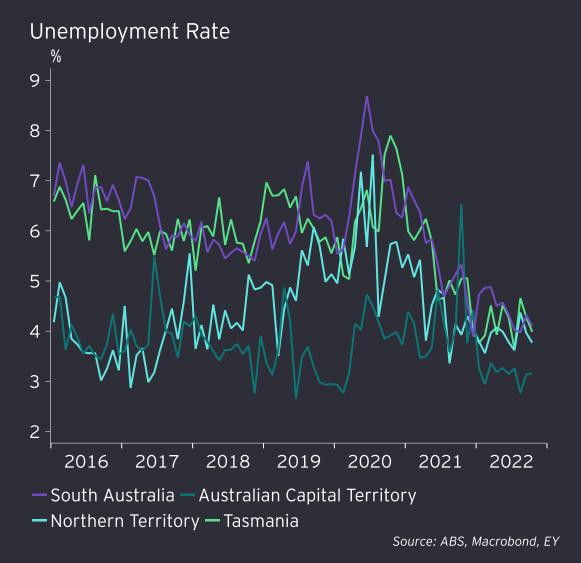






All states and territories have unemployment below 4%, except South Australia







Real wages have fallen in all states and territories in the year to September





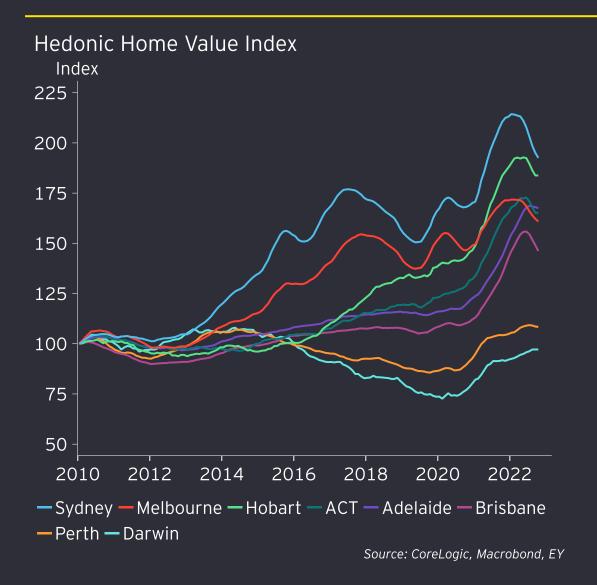
The household expenditure to income ratio is highest in Tasmania

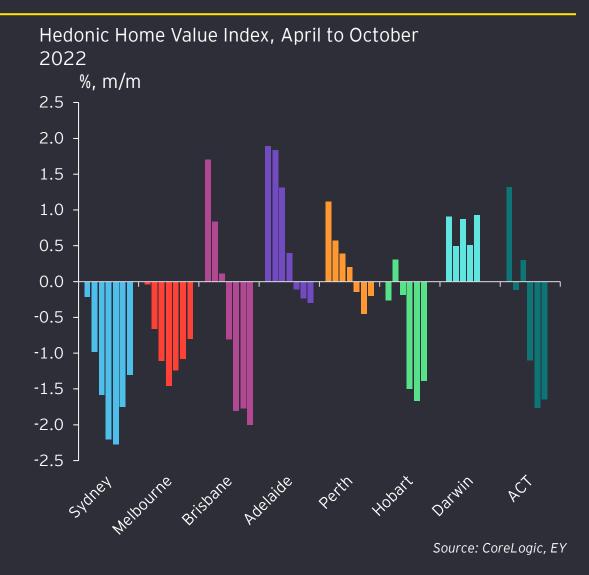
Average annual expenditure to annual median gross income ratio, 2015-16



EY

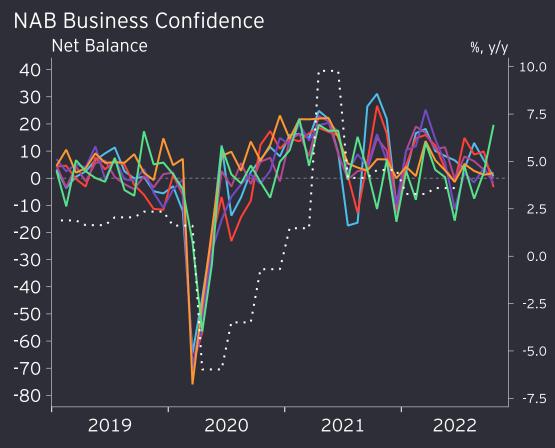
Dwelling prices have continued to fall, with the exception of Darwin



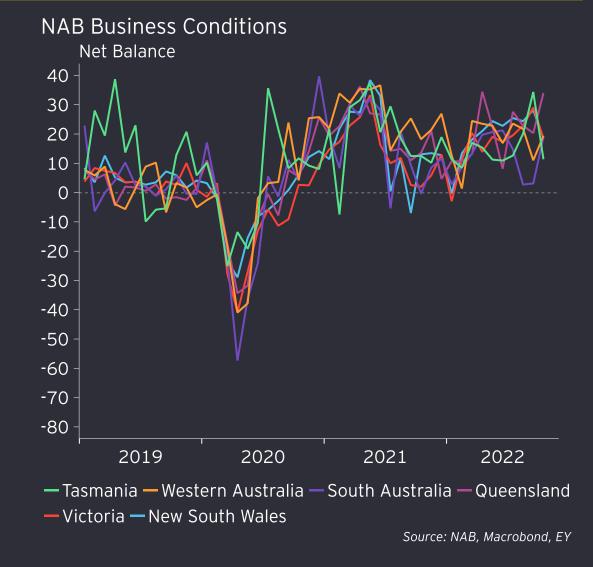




Business confidence is subdued, especially in Victoria and South Australia



- ·· GDP , rhs Tasmania, Ihs Western Australia, Ihs
- South Australia, Ihs Queensland, Ihs Victoria, Ihs
- New South Wales, Ihs



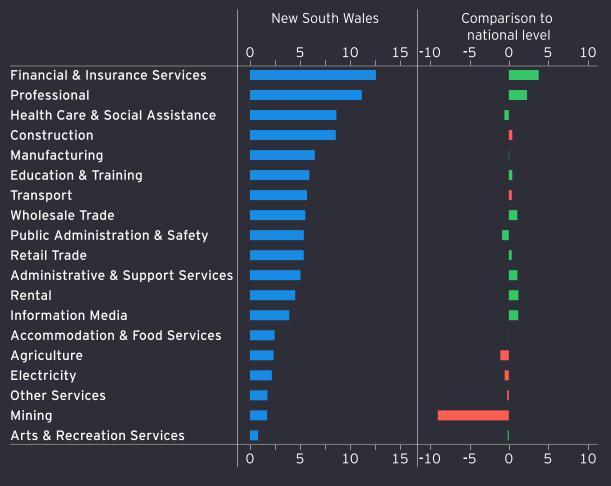


New South Wales



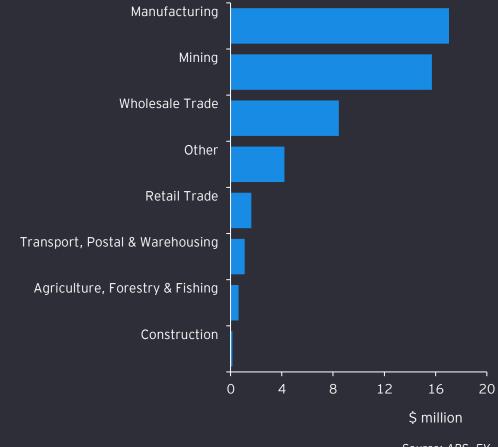
Financial & Insurance Services is the biggest industry in NSW

NSW industry share (FY22) and comparison to national industry share (Q2 2022)



Source: ABS, Macrobond, EY

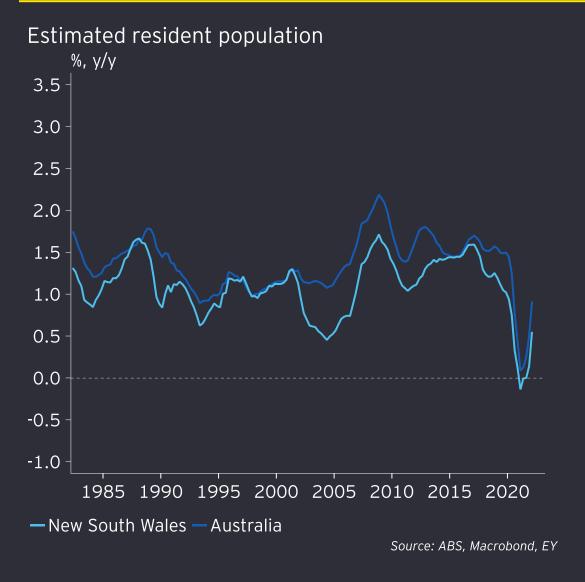
Value of merchandise exports by industry of exporter (NSW, FY20)

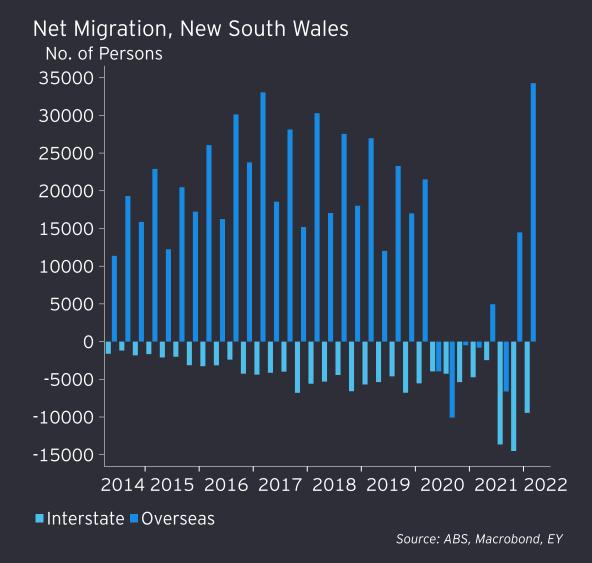


Source: ABS, EY



Population growth is picking up slowly as international borders open

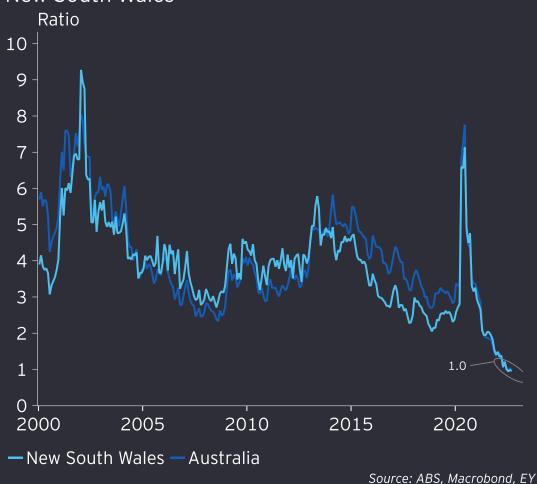






The labour market is tight, with as many job vacancies as unemployed people

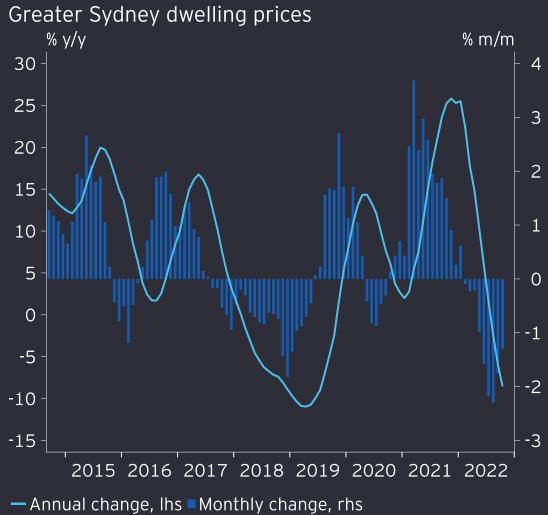
Number of unemployed people for each job vacancy, New South Wales

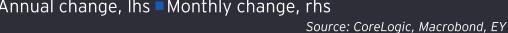




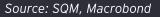


Housing prices continue to fall in NSW, while rental price growth is still strong











Dwelling transfers are falling and completions lagging as disruptions persist



- -- Apartments Rest of NSW
- Apartments Sydney
- -- Established Houses Rest of NSW
- Established Houses Sydney



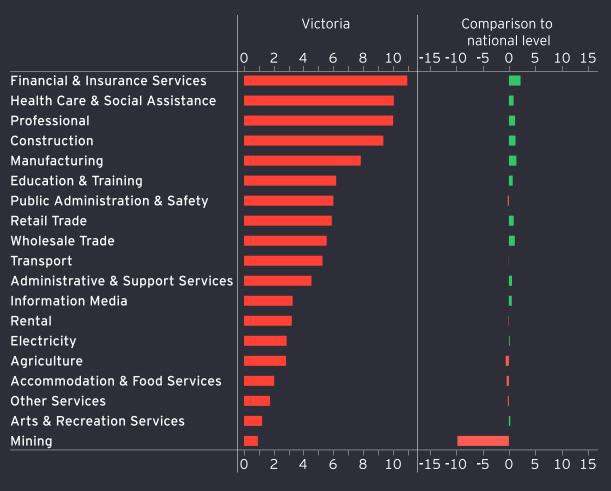


Victoria



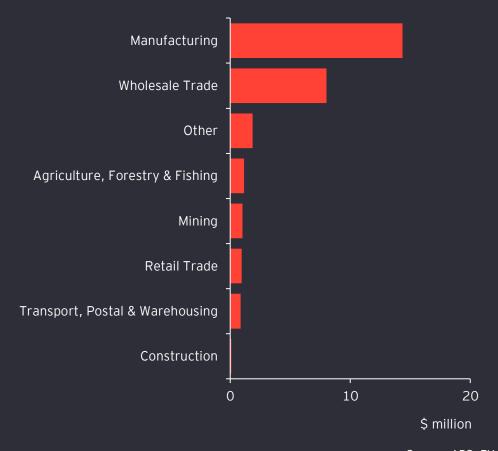
The industry structure in Victoria is broadly based

VIC industry share (FY22) and comparison to national industry share (Q2 2022)



Source: ABS, Macrobond, EY

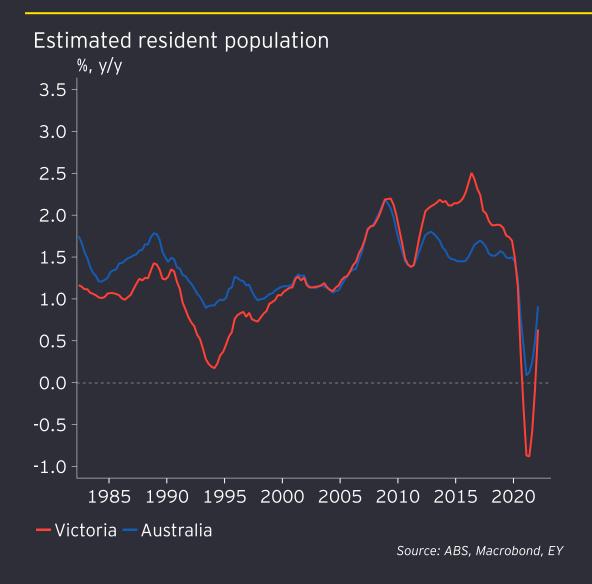
Value of merchandise exports by industry of exporter (Victoria, FY20)



Source: ABS, EY



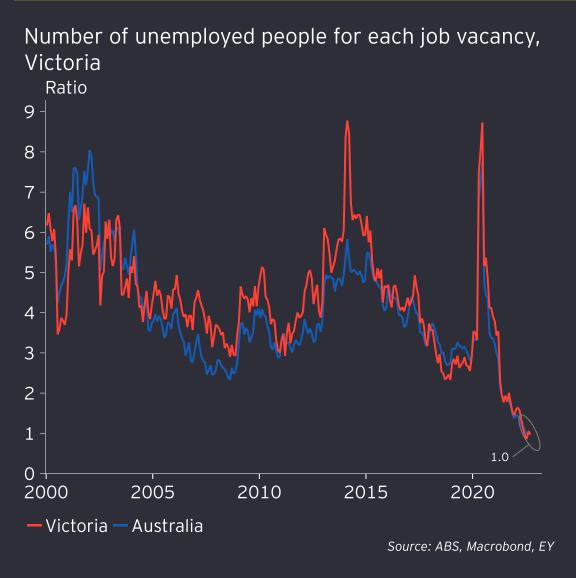
Victoria's population declined over the past two years but is now recovering

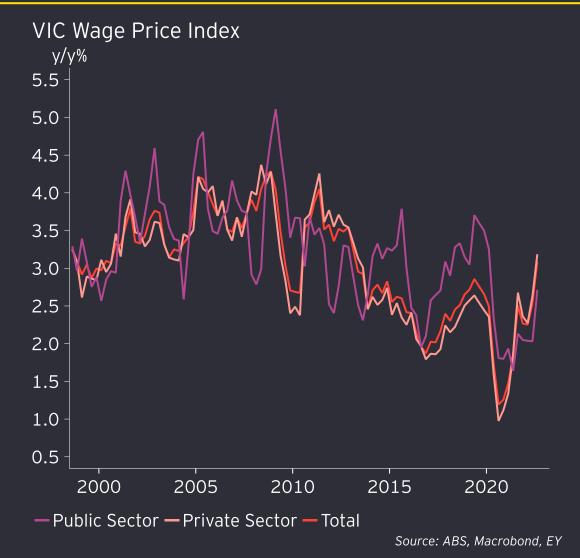






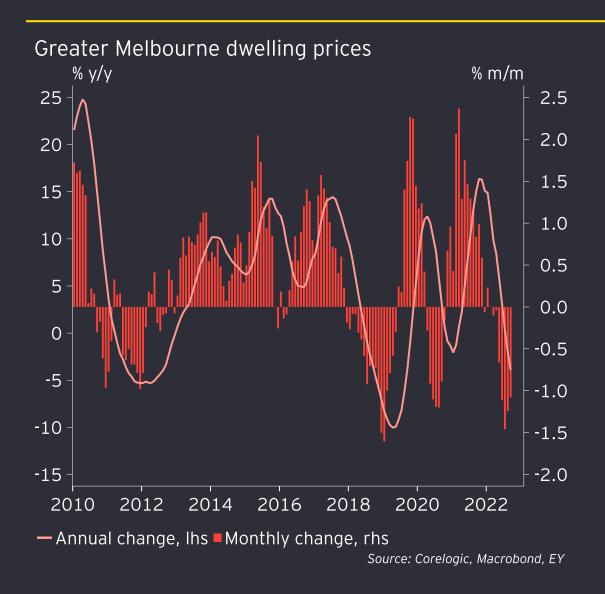
The labour market is tight, with as many job vacancies as unemployed people





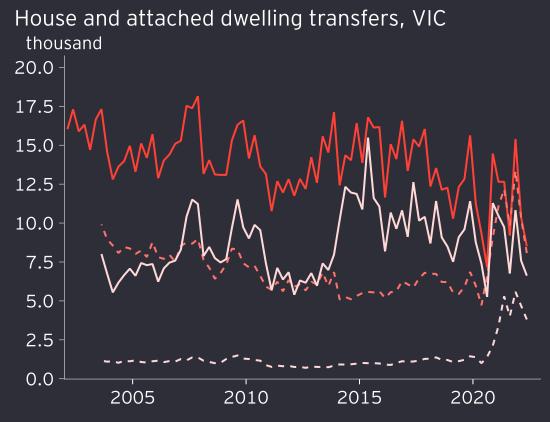


Housing prices have fallen in Melbourne, while rental price growth is still strong

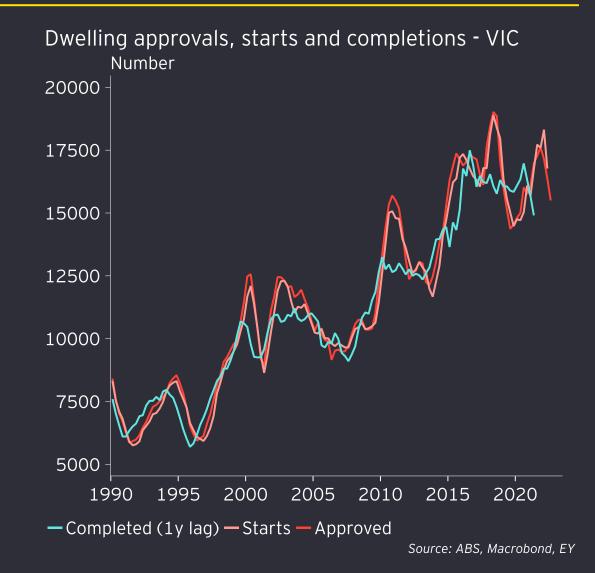




Dwelling transfers are falling and completions lagging as disruptions persist



- -- Apartments Rest of Vic
- Apartments Melbourne
- -- Established Houses Rest of Vic
- Established Houses Melbourne





Queensland

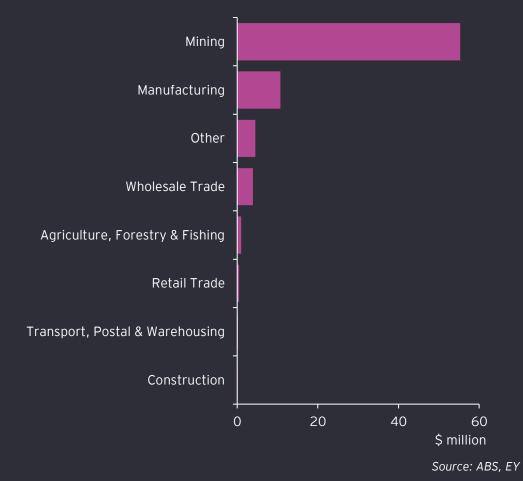


Healthcare & social assistance makes up more than 10% of the Qld economy

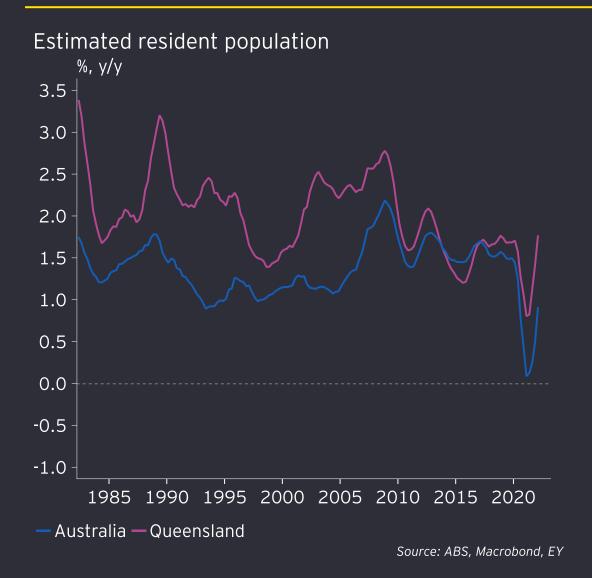
QLD industry share (FY22) and comparison to national industry share (Q2 2022)

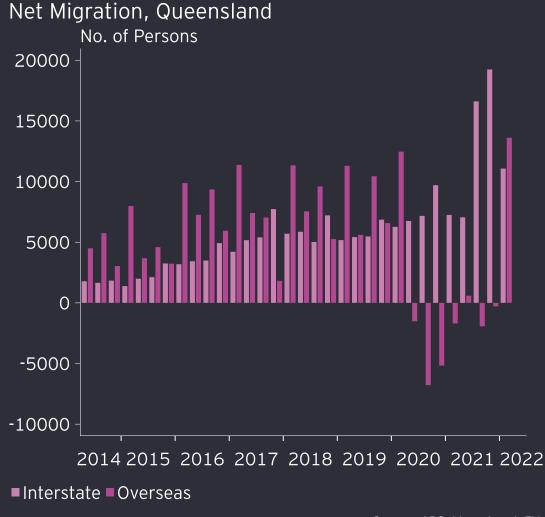


Value of merchandise exports by industry of exporter (Queensland, FY20)



Queensland has the highest population growth, driven by interstate migration

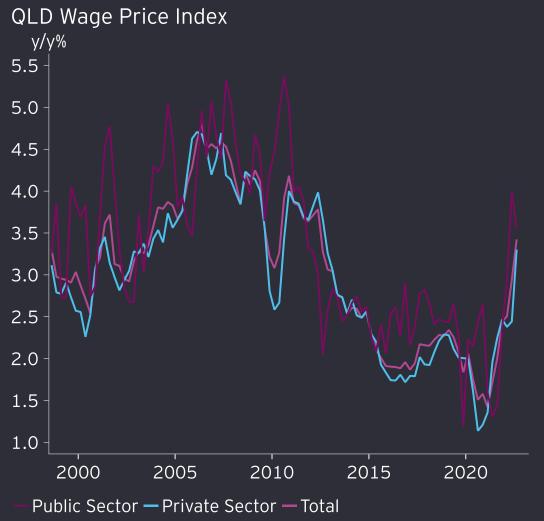






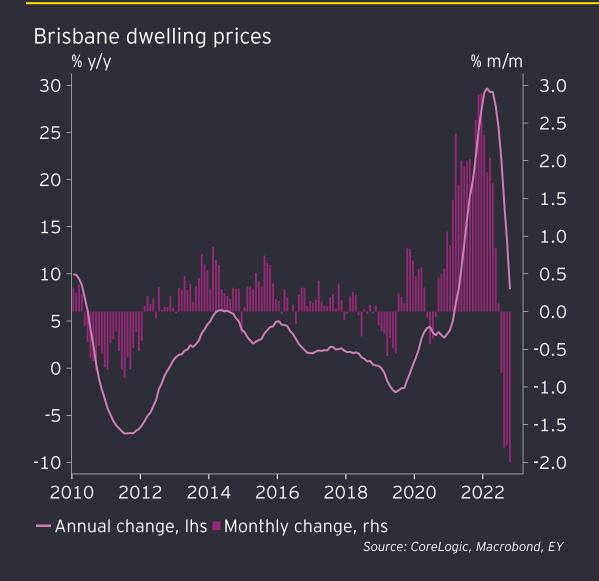
Qld the only state where public sector wages are outpacing private sector wages

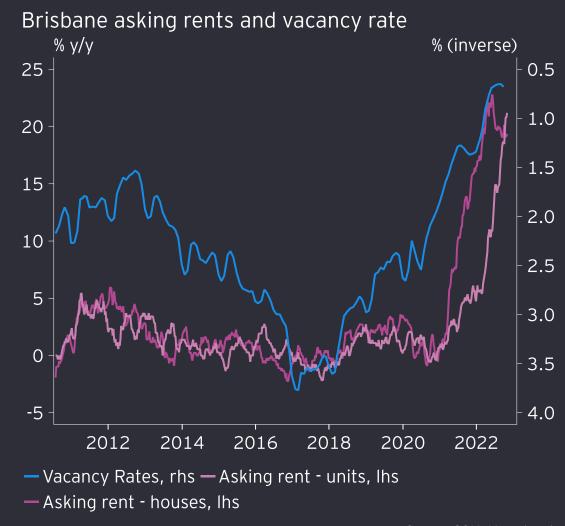


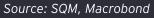




Dwelling prices have started to fall, while rental prices remain high

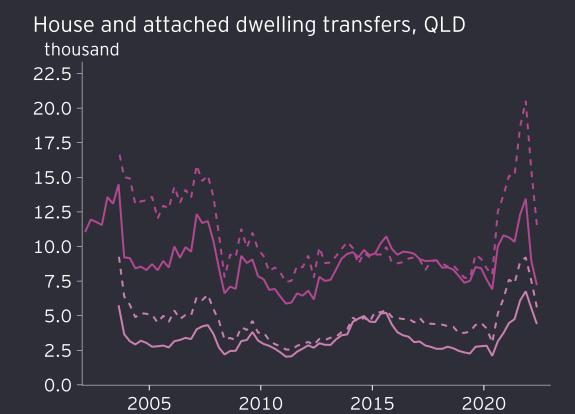








Dwelling transfers have dropped



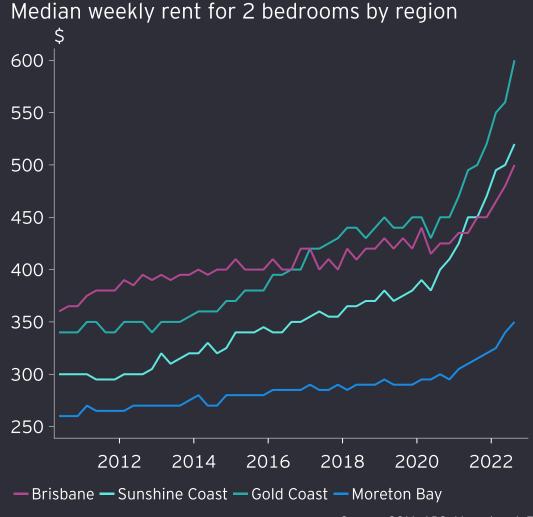
- -- Apartments Rest of Queensland
- Apartments Brisbane
- -- Established Houses Rest of Queensland
- Established Houses Brisbane

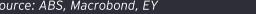


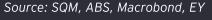


Rental prices on the Sunshine Coast are higher than Brisbane city prices





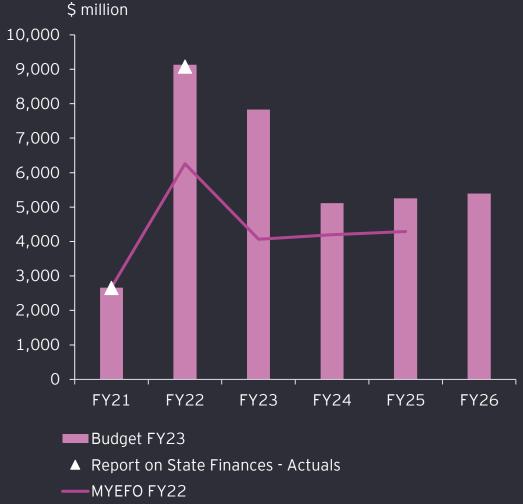


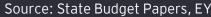




Queensland has benefitted from global price rises for its commodities







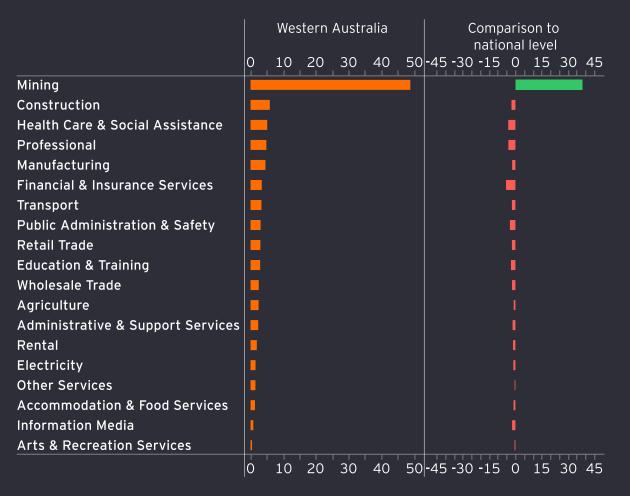


Western Australia



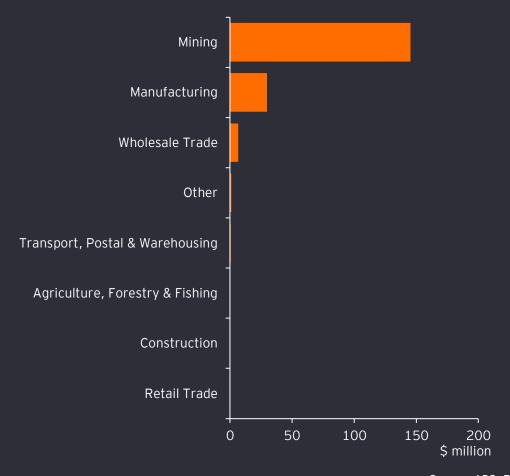
Mining makes up more than 45% of the Western Australian economy

WA industry share (FY22) and comparison to national industry share (Q2 2022)



Source: ABS, Macrobond, EY

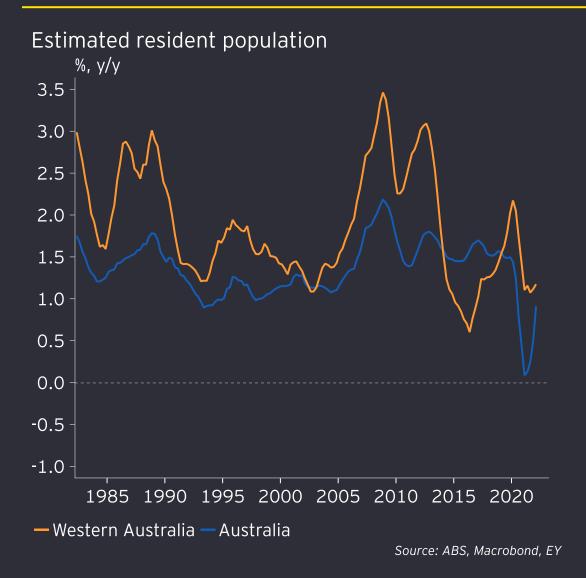
Value of merchandise exports by industry of exporter (WA, FY20)

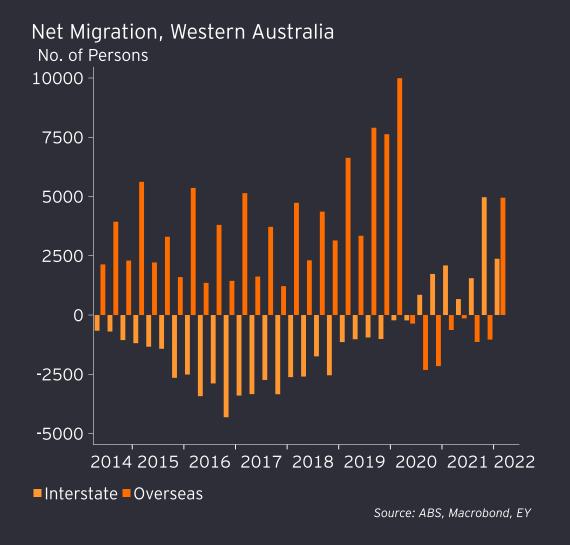


Source: ABS, EY



WA's population growth is strongly correlated to activity in the resources sector

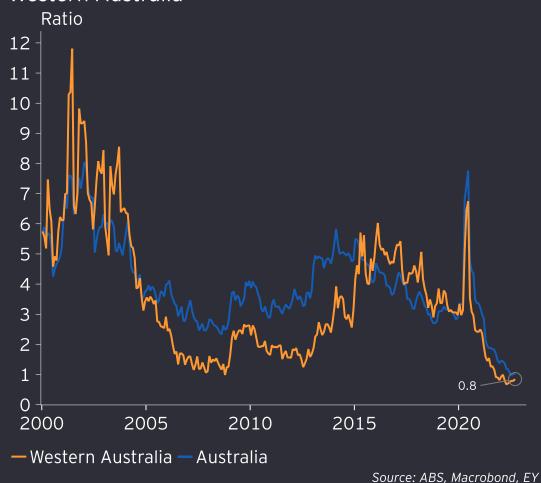


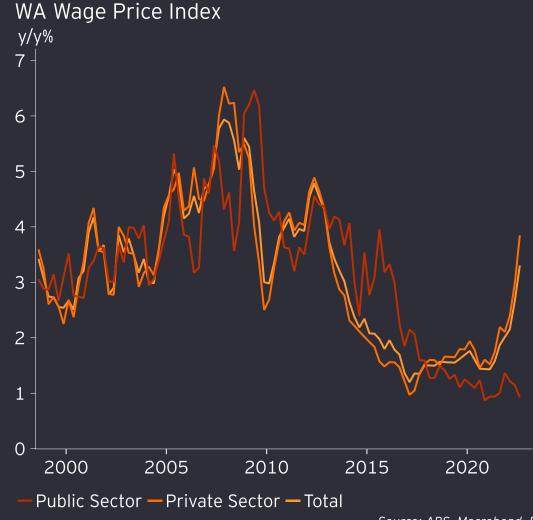




WA has one of the tightest labour markets and wages are picking up in the private sector

Number of unemployed people for each job vacancy, Western Australia

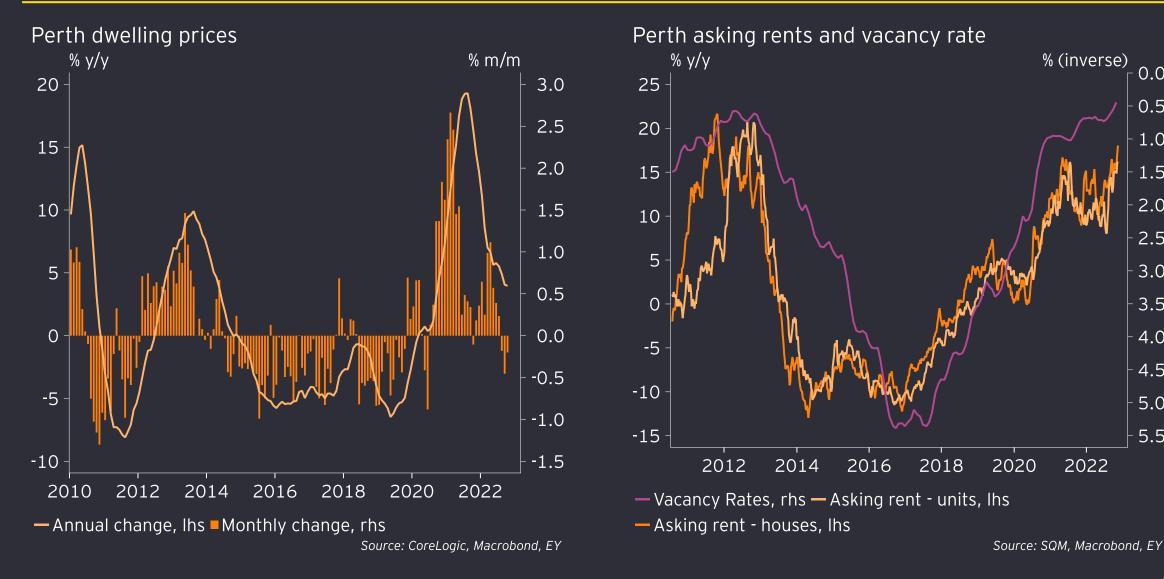




Source: ABS, Macrobond, EY



House prices have started to fall while rental vacancies are at a historic low





% (inverse)

0.0

0.5

1.0

1.5

2.0

3.0

3.5

4.0

4.5

5.0

5.5

2022

State and federal housing bonuses boosted the residential construction market

House and attached dwelling transfers, WA thousand 11.010.09.08.07.06.0-

2010

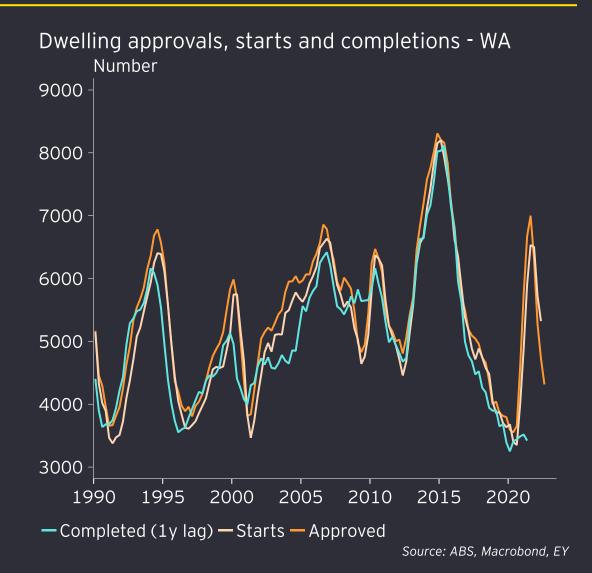


2005

- Apartments Perth
- -- Established Houses Rest of WA
- Established Houses Perth

Source: ABS, Macrobond, EY

2020





5.0

4.0

3.0

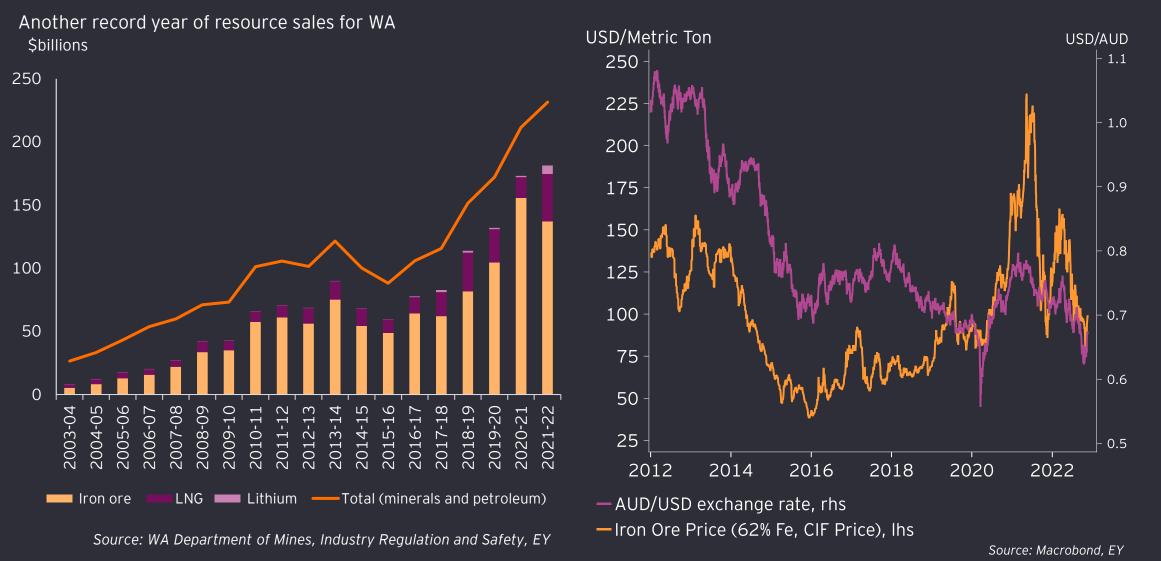
2.0

1.0

0.0

2015

WA had another record year for resource sales despite iron ore prices falling



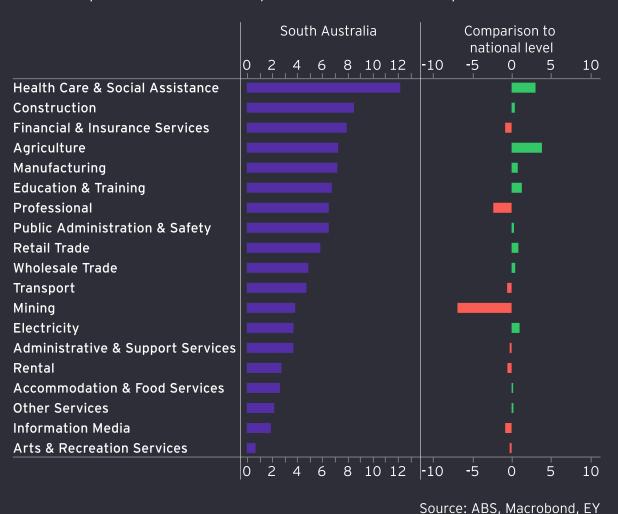


South Australia

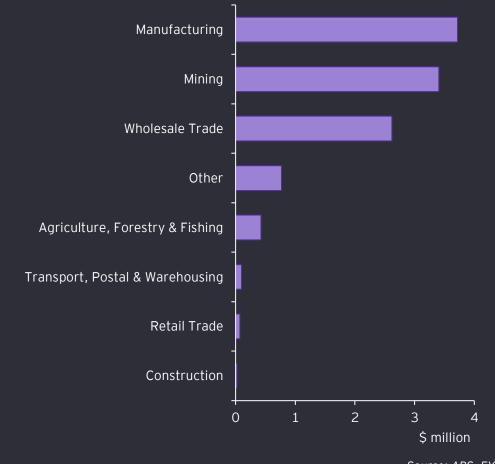


South Australia has a large health care and social assistance industry

SA industry share (FY21) and comparison to national industry share (Q2 2022)



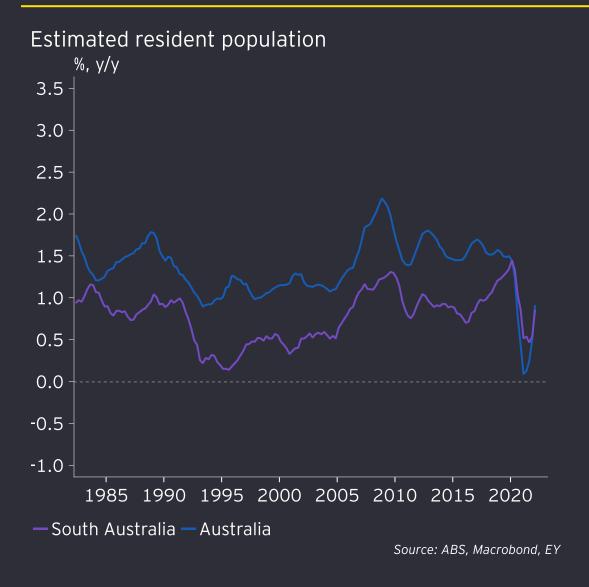
Value of merchandise exports by industry of exporter (SA, FY20)

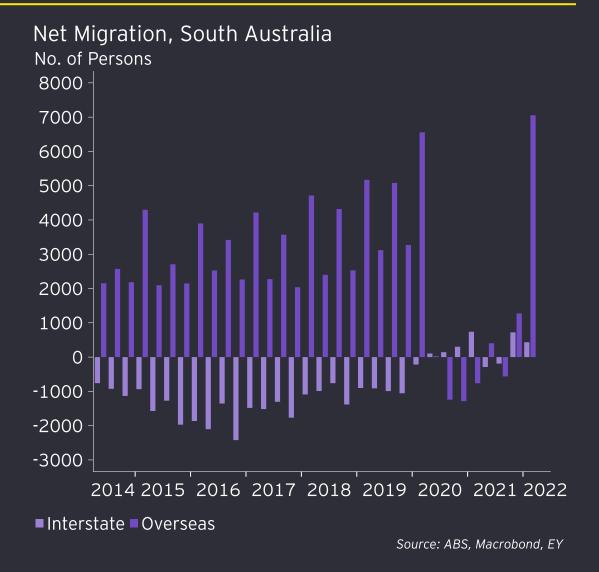


Source: ABS, EY



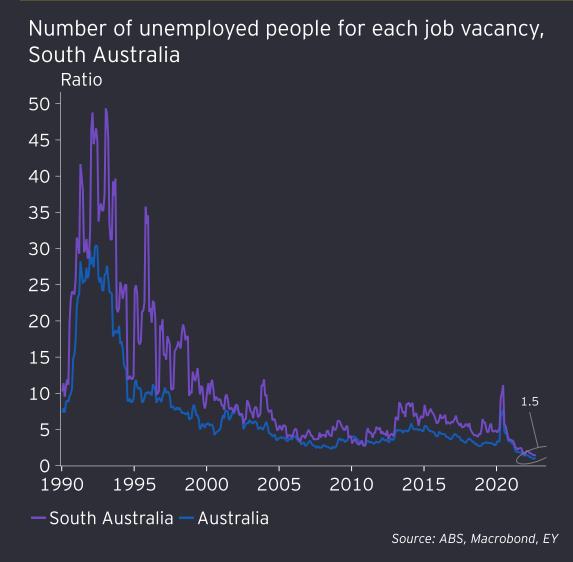
As international borders opened, overseas migration bounced back

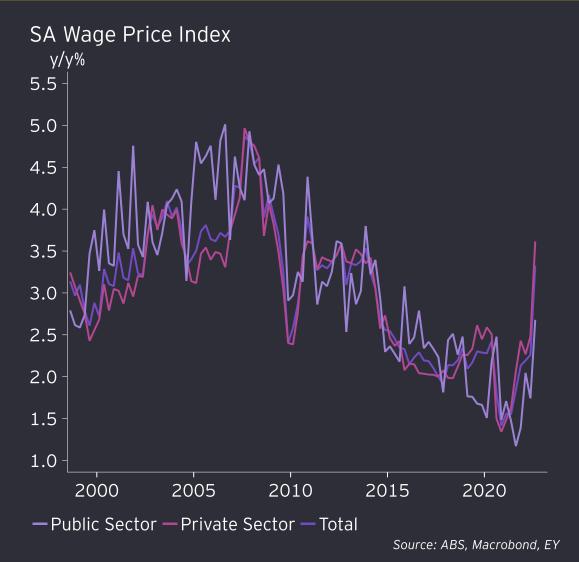






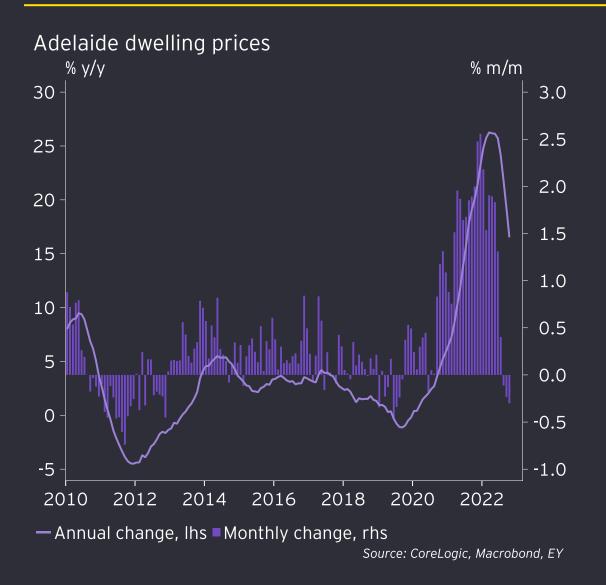
The labour market is tight, with wages rising across public and private sectors

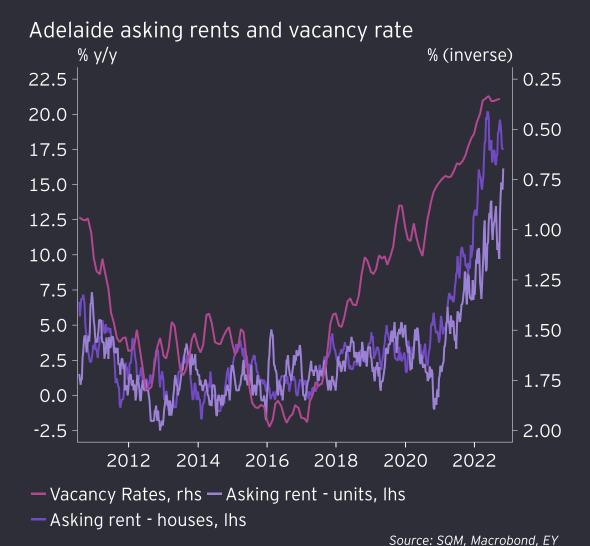




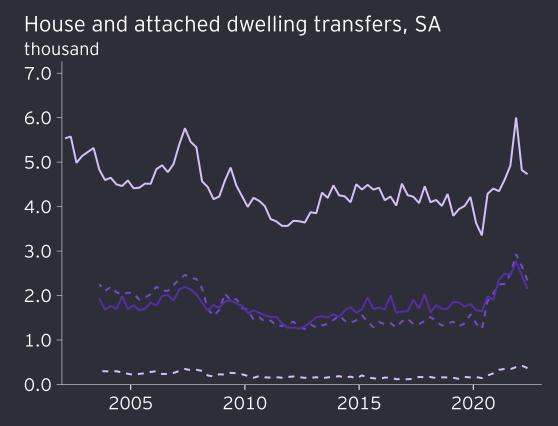


Rental prices in Adelaide have seen double digit growth through the year



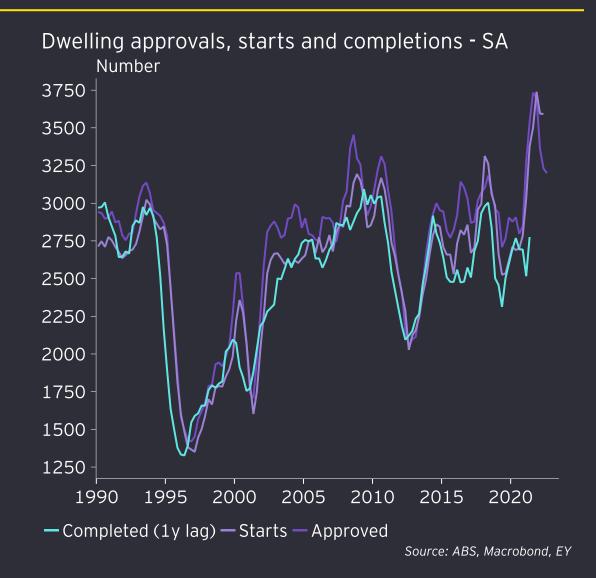


The number of house transfers has reached the 2007 peak, but fallen since



- Apartments Adelaide
- Established Houses Adelaide
- -- Apartments Rest of SA
- -- Established Houses Rest of SA





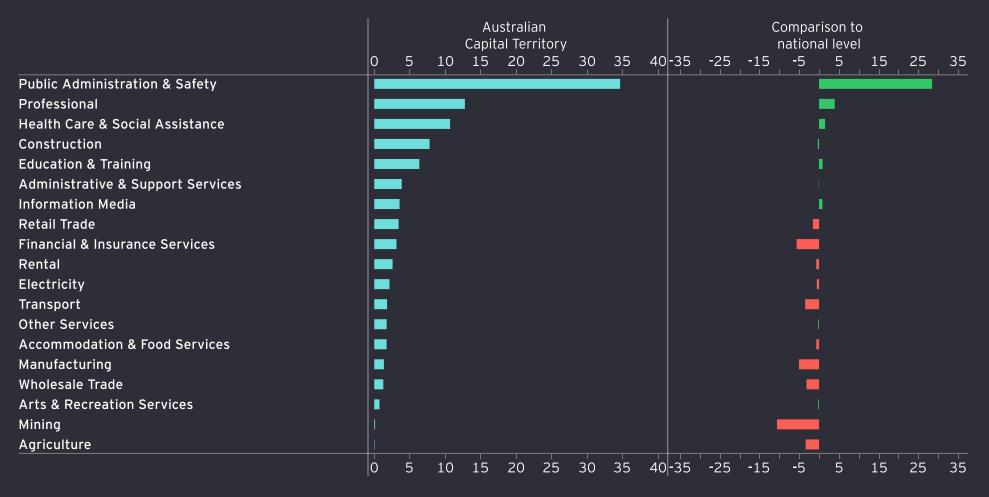


Australian Capital Territory



Public Administration makes up more than a third of the ACT's economy

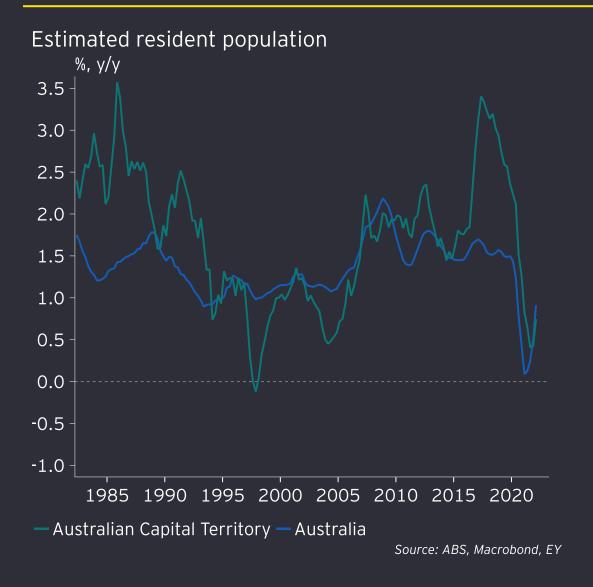
ACT industry share (FY22) and comparison to national industry share (Q2 2022)

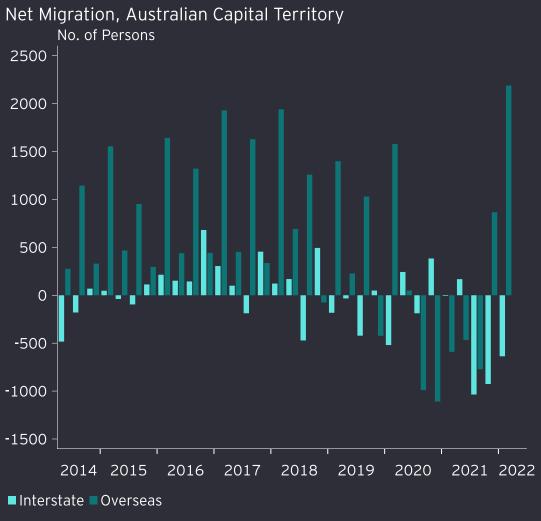


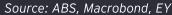
Source: ABS, Macrobond, EY



Population growth has slowed as residents move interstate









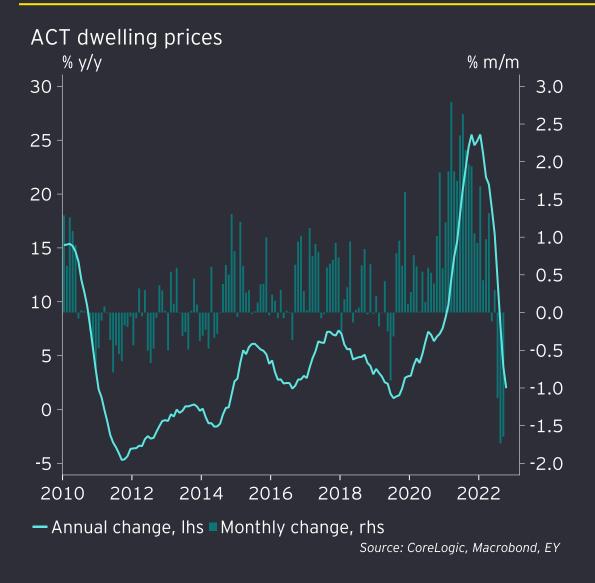
ACT has the tightest labour market of all states

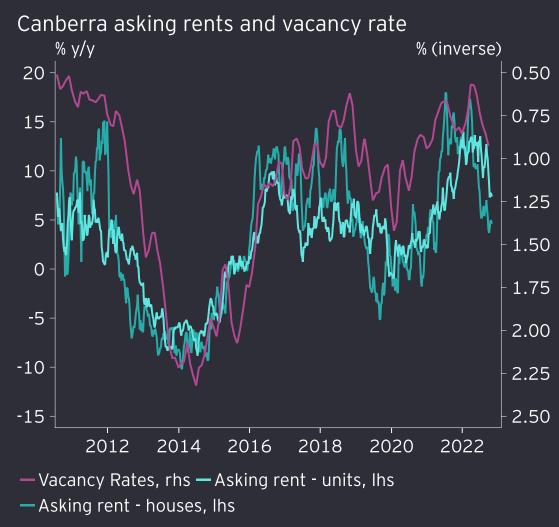






Dwelling prices and rental prices are easing

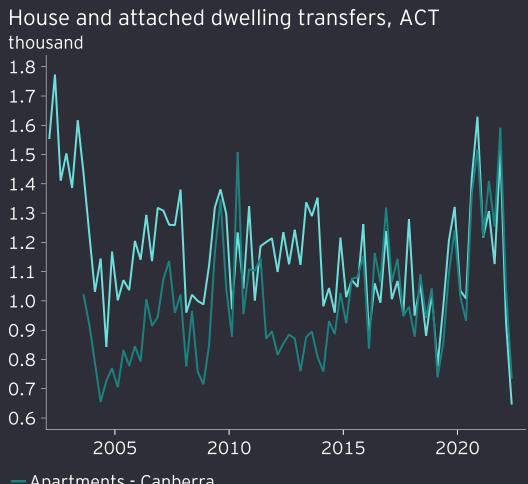


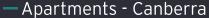


Source: SQM, Macrobond



Dwelling transfers are falling and completions lagging





- Established Houses - Canberra





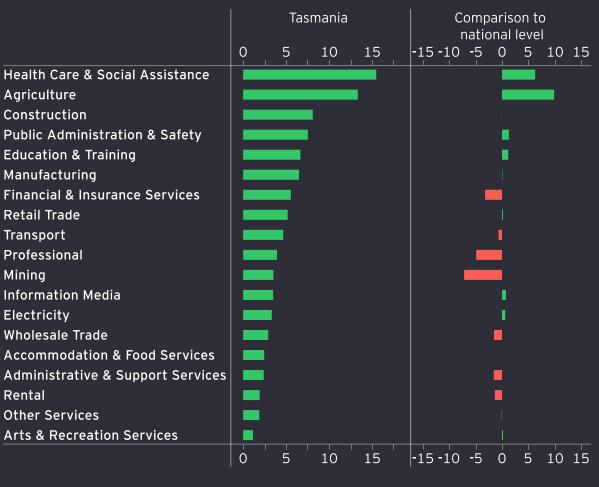


Tasmania



Tasmania has a strong focus on health care and agriculture

TAS industry share (FY22) and comparison to national industry share (Q2 2022)



Source: ABS, Macrobond, EY

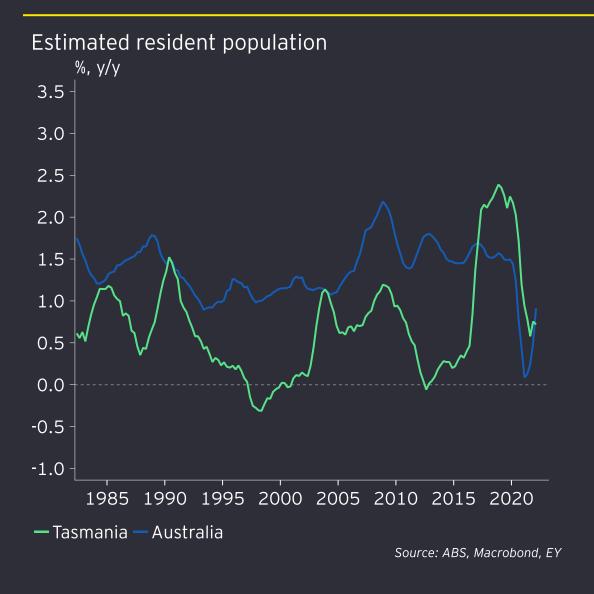
Value of merchandise exports by industry of exporter (Tasmania, FY20)

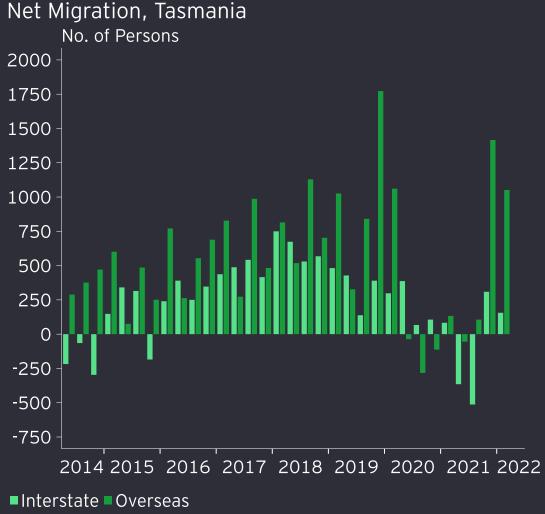






Overseas migration has picked up strongly as international borders open

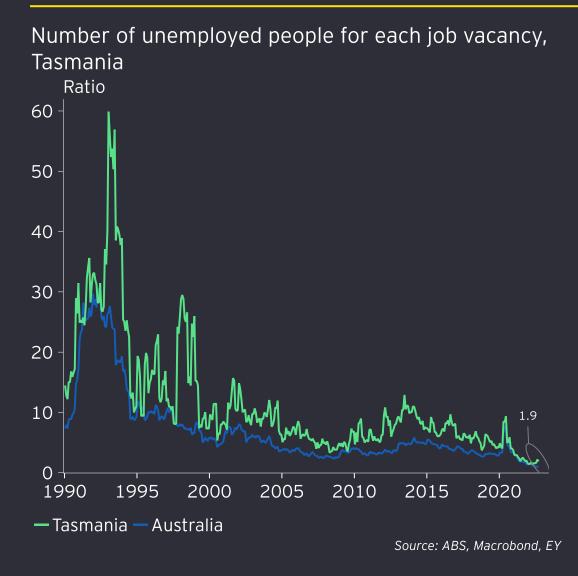








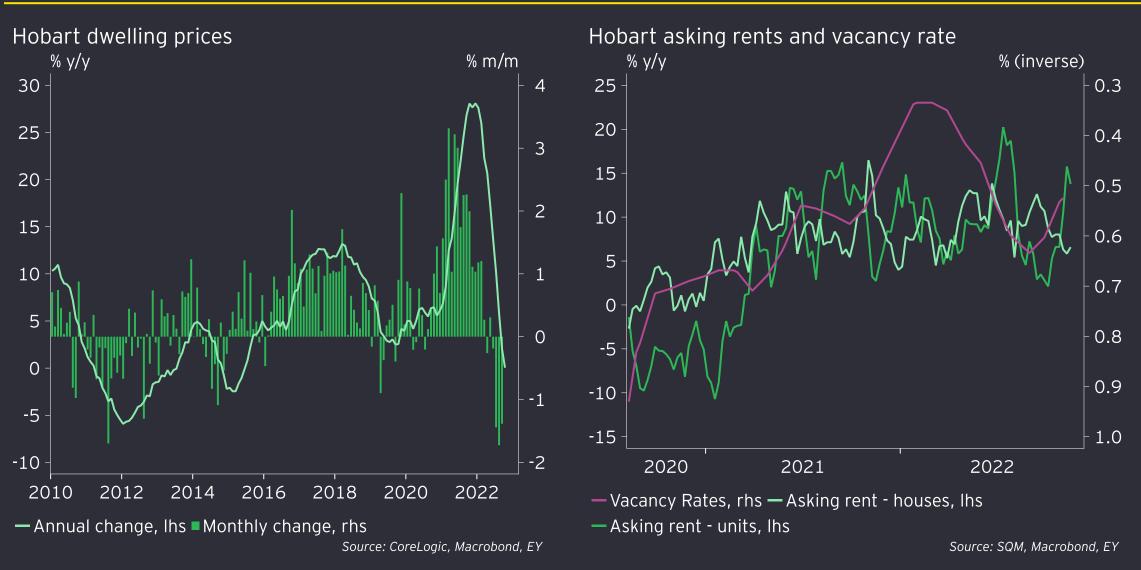
Wages are growing faster than any other state or territory in Tasmania





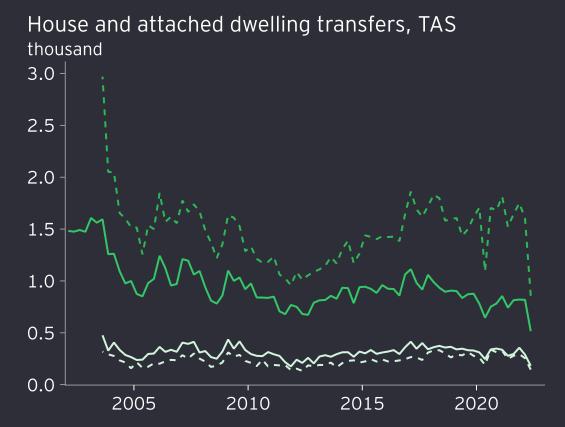


Dwelling prices and rental prices for houses have started to fall in Hobart





Dwelling transfers are falling and completions lagging as disruptions persist



- -- Apartments Rest of Tasmania
- Apartments Hobart
- -- Established Houses Rest of Tasmania
- Established Houses Hobart

Source: ABS, Macrobond, EY



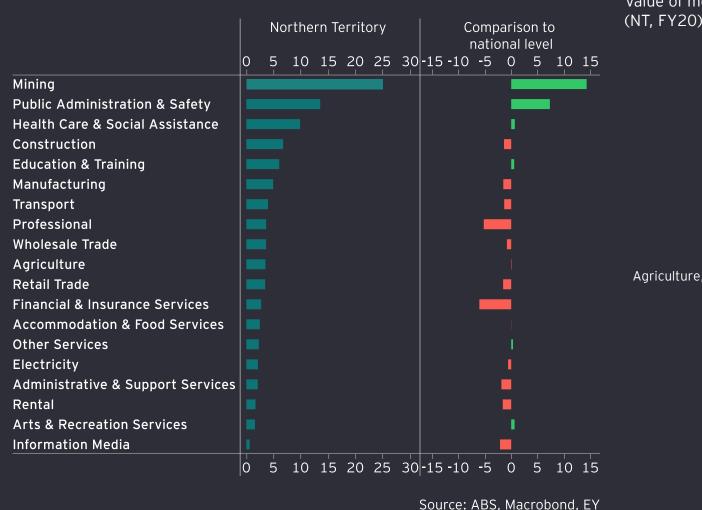


Northern Territory



Mining makes up a quarter of the Northern Territory economy

NT industry share (FY22) and comparison to national industry share (Q2 2022)



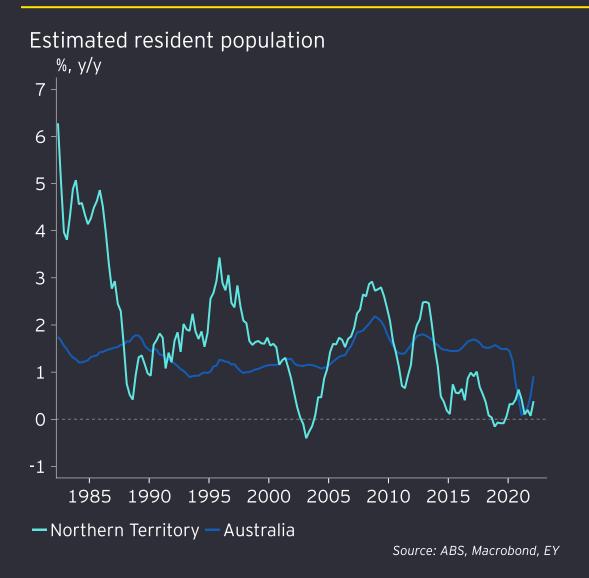
Value of merchandise exports by industry of exporter

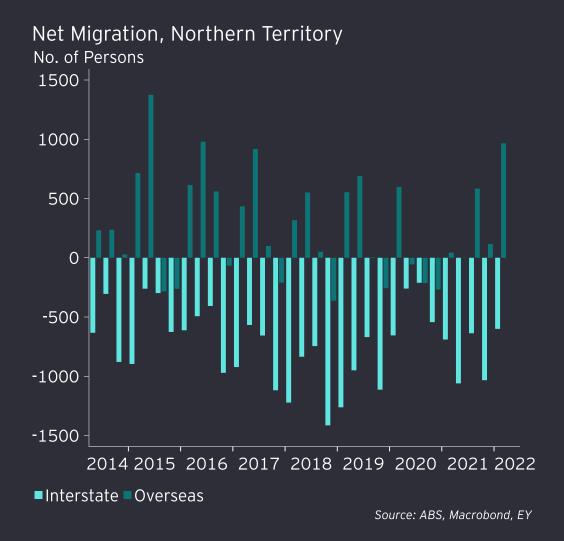






Population growth has stagnated as residents have been moving interstate

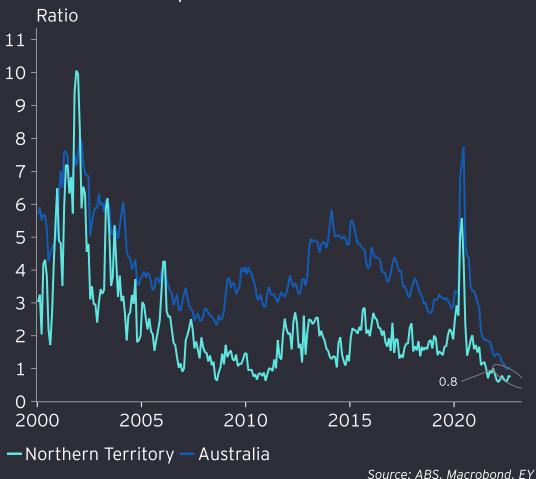


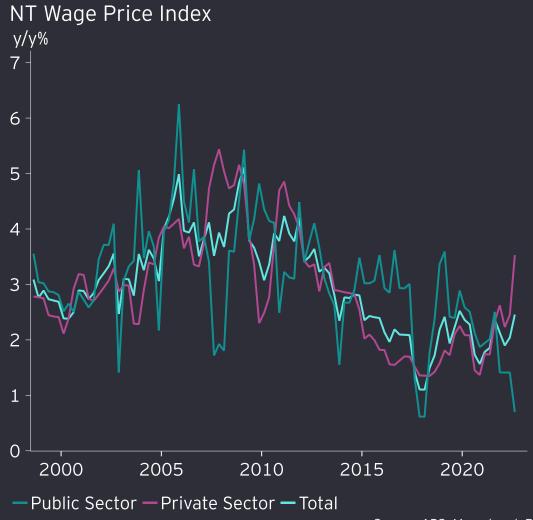




The Northern Territory has one of the tightest labour markets in Australia

Number of unemployed people for each job vacancy, Northern Territory

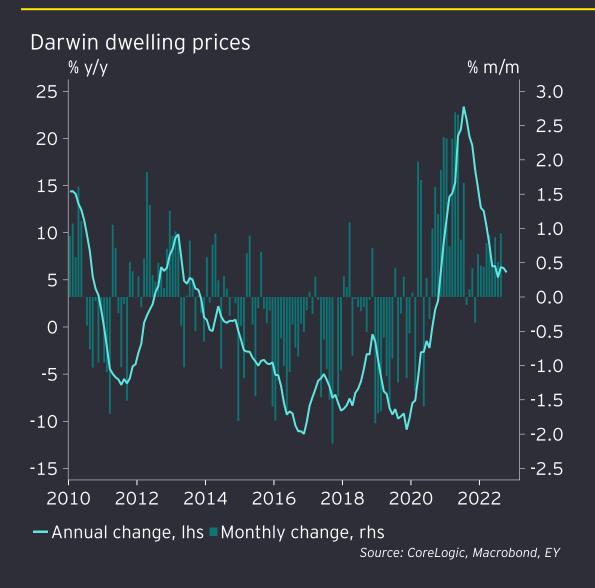








Rental prices have fallen in Darwin, while dwelling prices continue to grow

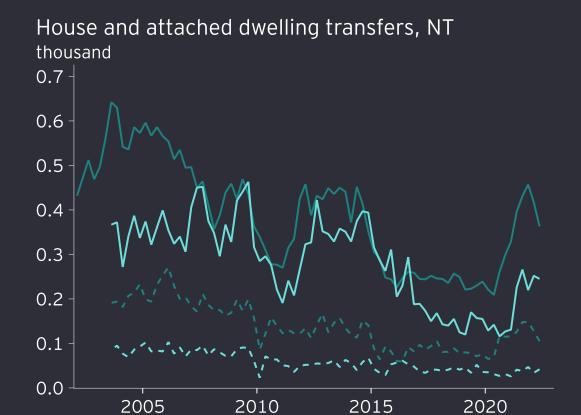








Dwelling transfers have started to fall



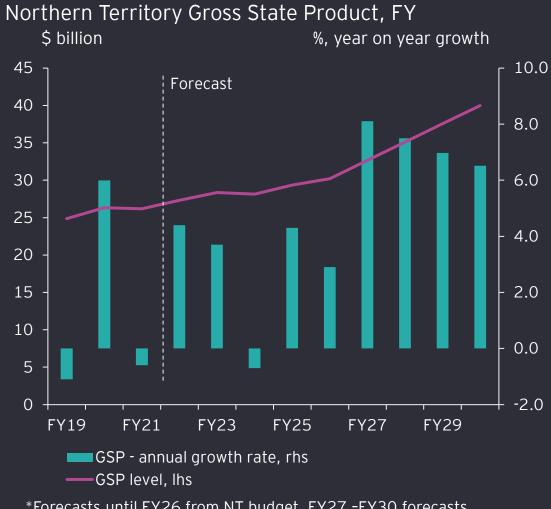
- -- Apartments Rest of NT
- Apartments Darwin
- --Established Houses Rest of NT
- Established Houses Darwin

Source: ABS, Macrobond, EY



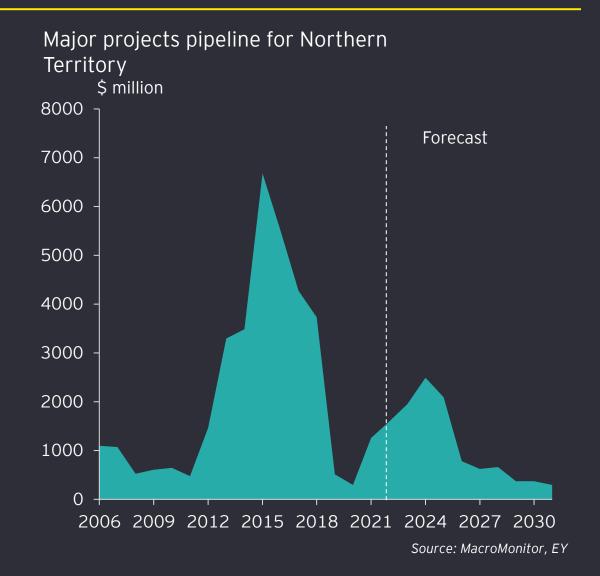


Goal to build a \$40 billion economy by 2030 supported by major projects



*Forecasts until FY26 from NT budget, FY27 -FY30 forecasts derived so as to reach the 2030 target

Source: ABS, NT Budget Papers, EY





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